



INTRODUCTION AND OBJECTIVES

UNIVERSAL MUSIC GROUP (UMG) is seeking proposals from qualified energy service providers (ESP) and generators interested in assisting us in an effort to protect the environment through the consumption of renewable electricity and to reliably meet the electrical needs of our facilities. We hope to reduce emissions and alleviate other negative environmental impacts of our energy consumption. Therefore UMG is seeking to purchase 100% green power for our facility in Santa Monica, CA.

Our preference is to purchase a product with the greatest amount of new renewable generation. UMG is looking to spend the same amount it currently spends on electricity or as close to that as possible. UMG wants a fixed rate product that is not tied to the PX price. UMG will only switch electricity providers if we can realize the long-term sustainable economic and environmental benefits we are seeking.

DEMAND AND CONSUMPTION

UMG has two accounts (numbered 2-20-745-1089 and 2-20-063-1489) at its location in Santa Monica. Consumption for account 2-20-745-1089 for billing period 9/11/00 – 10/15/00 was 187,795 kwh. Consumption for account 2-20-063-1489 for the months of January 2000 and July 2000 were as follows:

January	67,860 kwh
July	269,801 kwh

A breakdown of load profile can be made available if necessary. This is a newly constructed facility and occupied as of July 2000, therefore no long-term consumption data is available.

ENERGY MANAGEMENT (CONSERVATION / DEMAND-SIDE MANAGEMENT)

UMG is interested in seeking ways to take an active role in the management of its overall energy use. Proposals are encouraged to include any cost effective solutions and strategies that would enable UMG to use energy as efficiently as possible while reducing its reliance on non-renewable energy sources. UMG is also interested in the role that new and emerging technologies can play as it attempts to reduce its use of non-renewable energy sources. These sources can be, but are not limited to, photovoltaics, solar thermal electric, and fuel cells.

SUBMISSION OF PROPOSALS:

Proposals should be submitted by 5 p.m. on December 15, 2000. One copy of the proposal should be mailed or emailed to each of the following parties.

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